



1111 Polaris Parkway
Floor 1A, OH-1220
Columbus, OH 43240

October 4, 2011

Maple Valley, WA 98038

We haven't
heard from you.

Sell your home, owe
nothing more on your
mortgage and get
\$20,000.

Dear

You still have options and we want to help. We have a new program that could be right for you. Don't lose hope—you may be able to avoid foreclosure and make a fresh start.

You may be able to owe nothing more on your mortgage and get
\$20,000 after you sell your home!

We would like to talk with you about the possibility of selling your home for less than the amount you owe. If we agree on a lower sale price and a few other terms—and you sell your house for that amount before foreclosure—you will get \$20,000.

After your home is sold through this program, you will not owe any future payments for this mortgage. This program also may allow you to stay in your home while it is for sale. Plus, after you sell your house, you can use the \$20,000 to pay expenses, including moving to a new home.

Avoiding foreclosure is possible. Don't miss this opportunity.

Call us today at 1-877-496-3818.

Sincerely,

John Rieger
Vice President

P.S. We want to help you—please call us! If you want to try
and stay in your home, we'll work with you to explore
if other options are available. Call us today.

Your account ending in:
0131



This is the time to lower the listing price and sell faster. We will accept an offer of \$247,500 or higher.

February 15, 2012

John L Scott Realty

Issaquah, WA 98027

Dear M _____ With John L Scott Realty,

You've been working hard to sell _____ Now, you can refresh its appeal by lowering the listing price so you can receive an offer we will accept right away.

Fast track the sale of your listing by lowering the price, and we'll accept an offer for \$247,500—guaranteed.

If you and your client receive an offer for this amount or higher and closing costs are no more than 5% of the sale price, we'll accept the offer within 14 days. This is good news for your client—and for you. The lower price will help your client sell their home faster, and you will get your 6% commission sooner.

Talk with your client right away about the advantages of this offer. And call us today at 1-877-496-3799!

Sincerely,

John Rieger
Vice President

P.S. This guaranteed offer acceptance expires in 90 days, so lower the listing price so you can send in a fully signed offer to sell the home soon! Questions? Call us at 1-877-496-3799.



This is the time to lower
the listing price of your
home and sell faster.
We will accept an offer of
\$247,500 or higher.

February 15, 2012

Call us today!

Maple Valley, WA 98038

Dear Michael –

You've been working hard to sell your home at
lowering the listing price so you can receive an offer we will accept right away.

Now, you can refresh its appeal by

Fast track the sale of your home by lowering the price, and we'll accept an
offer for \$247,500—guaranteed.

If you receive an offer for this amount or higher and closing costs are no more than 5% of the sale price,
we'll accept the offer within 14 days so you can sell the home more quickly. Even if this price is less than
what you owe on your mortgage, we will accept it, and you will owe nothing more. The sooner you sell your
property, the sooner you can make a fresh start.

Talk with your real estate agent right away to lower the list price. Call us at
1-877-496-3799—today!

Sincerely,

John Rieger
Vice President

Your account ending in:
2218

P.S. This guaranteed offer acceptance expires in 90 days, so lower the listing price so you can send in a
fully signed offer to sell the home soon! Questions? Call us at 1-877-496-3799.